

Six-year Summary of Selected Financial Data

Years ended March 31

	Millions of yen						Thousands of U.S. dollars
	2003	2002	2001	2000	1999	1998	2003
For the year:							
Net sales	¥ 90,253	¥ 88,966	¥ 88,449	¥ 83,577	¥ 79,639	¥ 77,957	\$ 750,855
Cost of sales	32,272	32,701	33,385	32,195	32,746	31,278	268,482
Selling, general and administrative expenses.....	45,284	44,475	38,546	33,894	30,294	30,535	376,742
Operating income	12,697	11,790	16,518	17,488	16,599	16,144	105,631
Interest expense.....	480	465	430	462	588	654	3,995
Income before income taxes	9,947	12,679	15,521	14,422	15,969	14,917	82,756
Income taxes	1,444	7,373	7,807	6,481	7,864	7,594	12,017
Net income.....	8,503	5,306	7,714	7,941	8,105	7,323	70,739
Capital expenditures	7,046	6,586	4,943	2,510	3,443	5,898	58,616
Depreciation and amortization	4,311	5,334	5,683	5,725	6,314	6,674	35,867
R&D expenditures.....	12,719	12,187	10,511	9,221	7,335	7,731	105,819
Per share data (yen and U.S. dollars):							
Net income.....	¥ 93.67	¥ 57.34	¥ 81.32	¥ 83.54	¥ 85.27	¥ 77.06	\$ 0.78
Cash dividends, applicable to period....	20.00	20.00	20.00	12.00	12.00	12.00	0.17
At year-end:							
Current assets	¥ 83,431	¥ 86,064	¥ 88,025	¥ 82,218	¥ 78,018	¥ 70,892	\$ 694,102
Net property, plant and equipment	40,850	42,159	36,684	37,416	39,638	43,425	339,853
Total assets.....	147,148	152,103	153,243	149,968	144,913	138,822	1,224,191
Long-term debt.....	23,047	24,467	25,482	26,491	27,496	31,168	191,739
Total shareholders' equity	97,126	95,101	94,834	95,669	88,950	81,998	808,036
Return on equity (ROE) (%).....	8.8	5.6	8.1	8.6	9.5	9.3	—
Issued shares (thousands)	90,704	90,704	92,721	95,075	95,075	95,075	—
Number of employees	2,500	2,463	2,167	2,093	2,037	2,010	—

Notes: 1. U.S. dollar amounts have been translated from yen, solely for the convenience of the reader, at the rate prevailing on March 31, 2003 of ¥120.20 to US\$1.

2. See Notes 2.xiii) and 10 of Notes to Consolidated Financial Statements in respect of per share data.

3. Net sales in the fiscal years ended March 31, 2003, 2002 and 2001 include royalty income which was presented as "Other, net" in "Other income (expenses)" until the fiscal year ended March 31, 2000.