

## Segment information

### Geographic segments

Three months ended June 30,2004

(Millions of yen)

	Japan	Europe	Other	Total	Corporate and eliminations	Consolidated total
<b>Net sales:</b>						
External costumers	20,667	1,629	179	22,476	-	22,476
Intersegment	179	389	698	1,268	(1,268)	-
<b>Total</b>	<b>20,847</b>	<b>2,018</b>	<b>878</b>	<b>23,745</b>	<b>(1,268)</b>	<b>22,476</b>
Operating expenses	15,432	1,943	1,018	18,394	(669)	17,725
Operating income (loss)	5,415	75	139	5,350	(599)	4,751

Three months ended June 30,2003

(Millions of yen)

	Japan	Europe	Other	Total	Corporate and eliminations	Consolidated total
<b>Net sales:</b>						
External costumers	19,562	2,755	485	22,803	-	22,803
Intersegment	327	256	1,784	2,368	(2,368)	-
<b>Total</b>	<b>19,890</b>	<b>3,011</b>	<b>2,270</b>	<b>25,171</b>	<b>(2,368)</b>	<b>22,803</b>
Operating expenses	14,984	3,357	2,400	20,742	(1,774)	18,968
Operating income (loss)	4,906	346	130	4,429	(594)	3,834

Year ended March 31,2004

(Millions of yen)

	Japan	Europe	Other	Total	Corporate and eliminations	Consolidated total
<b>Net sales:</b>						
External costumers	79,338	8,848	1,671	89,857	-	89,857
Intersegment	1,017	1,156	6,035	8,209	(8,209)	-
<b>Total</b>	<b>80,356</b>	<b>10,004</b>	<b>7,706</b>	<b>98,067</b>	<b>(8,209)</b>	<b>89,857</b>
Operating expenses	60,004	12,603	8,255	80,863	(5,531)	75,332
Operating income (loss)	20,351	2,599	548	17,204	(2,678)	14,525

Europe...Finland, Sweden and Germany

Other...U.S.A.,Taiwan and Korea

## Overseas sales

Three months ended June 30, 2004

	Europe	North America	Others	Total
Overseas sales (A)	Millions of yen 1,207	Millions of yen 516	Millions of yen 771	Millions of yen 2,494
Consolidated sales (B)				Millions of yen 22,476
Overseas sales ratio (A/B)	5.4 %	2.3 %	3.4 %	11.1 %

Three months ended June 30, 2003

	Europe	North America	Others	Total
Overseas sales (A)	Millions of yen 1,184	Millions of yen 1,959	Millions of yen 565	Millions of yen 3,709
Consolidated sales (B)				Millions of yen 22,803
Overseas sales ratio (A/B)	5.2 %	8.6 %	2.5 %	16.3 %

Year ended March 31, 2004

	Europe	North America	Others	Total
Overseas sales (A)	Millions of yen 4,370	Millions of yen 5,813	Millions of yen 2,196	Millions of yen 12,380
Consolidated sales (B)				Millions of yen 89,857
Overseas sales ratio (A/B)	4.9 %	6.5 %	2.4 %	13.8 %

Europe...Finland, Sweden, Denmark, Russia and Germany

North America...U.S.A.and Canada

Others...Asian nations