

## Segment information

### Geographic segments

Nine months ended December 31,2005

(Millions of yen)

|                         | Japan         | Europe       | Others       | Total         | Corporate and eliminations | Consolidated total |
|-------------------------|---------------|--------------|--------------|---------------|----------------------------|--------------------|
| <b>Net sales:</b>       |               |              |              |               |                            |                    |
| External costumers      | 70,704        | 5,751        | 295          | 76,750        | -                          | 76,750             |
| Intersegment            | 699           | 1,394        | 2,149        | 4,243         | (4,243)                    | -                  |
| <b>Total</b>            | <b>71,403</b> | <b>7,146</b> | <b>2,444</b> | <b>80,994</b> | <b>(4,243)</b>             | <b>76,750</b>      |
| Operating expenses      | 50,870        | 6,711        | 2,812        | 60,394        | (2,815)                    | 57,578             |
| Operating income (loss) | 20,532        | 435          | 367          | 20,600        | (1,428)                    | 19,172             |

Nine months ended December 31,2004

(Millions of yen)

|                         | Japan         | Europe       | Others       | Total         | Corporate and eliminations | Consolidated total |
|-------------------------|---------------|--------------|--------------|---------------|----------------------------|--------------------|
| <b>Net sales:</b>       |               |              |              |               |                            |                    |
| External costumers      | 65,254        | 4,571        | 418          | 70,245        | -                          | 70,245             |
| Intersegment            | 439           | 1,138        | 1,882        | 3,460         | (3,460)                    | -                  |
| <b>Total</b>            | <b>65,694</b> | <b>5,709</b> | <b>2,301</b> | <b>73,705</b> | <b>(3,460)</b>             | <b>70,245</b>      |
| Operating expenses      | 46,920        | 5,877        | 2,821        | 55,619        | (1,722)                    | 53,897             |
| Operating income (loss) | 18,774        | 168          | 520          | 18,086        | (1,738)                    | 16,347             |

Year ended March 31,2005

(Millions of yen)

|                         | Japan         | Europe       | Others       | Total         | Corporate and eliminations | Consolidated total |
|-------------------------|---------------|--------------|--------------|---------------|----------------------------|--------------------|
| <b>Net sales:</b>       |               |              |              |               |                            |                    |
| External costumers      | 85,837        | 6,374        | 484          | 92,696        | -                          | 92,696             |
| Intersegment            | 548           | 1,624        | 2,570        | 4,743         | (4,743)                    | -                  |
| <b>Total</b>            | <b>86,386</b> | <b>7,999</b> | <b>3,054</b> | <b>97,439</b> | <b>(4,743)</b>             | <b>92,696</b>      |
| Operating expenses      | 64,216        | 8,148        | 3,798        | 76,162        | (2,448)                    | 73,713             |
| Operating income (loss) | 22,169        | 149          | 743          | 21,276        | (2,294)                    | 18,982             |

Europe...Finland, Germany and Sweden

Others...U.S.A., Taiwan, Korea and China

## Overseas sales

### Nine months ended December 31, 2005

|                            | Europe                   | North America          | Others                   | Total                     |
|----------------------------|--------------------------|------------------------|--------------------------|---------------------------|
| Overseas sales (A)         | Millions of yen<br>4,689 | Millions of yen<br>992 | Millions of yen<br>2,895 | Millions of yen<br>8,577  |
| Consolidated sales (B)     |                          |                        |                          | Millions of yen<br>76,750 |
| Overseas sales ratio (A/B) | 6.1 %                    | 1.3 %                  | 3.8 %                    | 11.2 %                    |

### Nine months ended December 31, 2004

|                            | Europe                   | North America            | Others                   | Total                     |
|----------------------------|--------------------------|--------------------------|--------------------------|---------------------------|
| Overseas sales (A)         | Millions of yen<br>3,611 | Millions of yen<br>1,143 | Millions of yen<br>2,170 | Millions of yen<br>6,925  |
| Consolidated sales (B)     |                          |                          |                          | Millions of yen<br>70,245 |
| Overseas sales ratio (A/B) | 5.1 %                    | 1.6 %                    | 3.1 %                    | 9.9 %                     |

### Year ended March 31, 2005

|                            | Europe                   | North America            | Others                   | Total                     |
|----------------------------|--------------------------|--------------------------|--------------------------|---------------------------|
| Overseas sales (A)         | Millions of yen<br>4,794 | Millions of yen<br>1,703 | Millions of yen<br>2,752 | Millions of yen<br>9,250  |
| Consolidated sales (B)     |                          |                          |                          | Millions of yen<br>92,696 |
| Overseas sales ratio (A/B) | 5.2 %                    | 1.8 %                    | 3.0 %                    | 10.0 %                    |

Europe...Finland, Russia, Sweden, Germany and Norway

North America...U.S.A. and Canada

Others...Asian nations