



## Half Year Ended September 30, 2007

### Contact:

Corporate Communication Group Tel: 06-6321-7007 Fax: 06-6321-8400 E-mail: ir@santen.co.jp Stock Code: 4536

# Contents



Financial highlights			2
		Consolidated financial summary	2
		Consolidated balance sheets summary	2
		Consolidated financial indexes	2
		Consolidated other figures	2
onsolidated informati			4
	Consolidated income stater	nents	4
	Income statements details		5
	_	Major change in net sales	5
		Major Selling, general and administrative expenses	5
		Major Non-operating income and expenses	5
		Major Extraordinary gain and loss	5
	Sales details		6
		Sales of major prescription pharmaceuticals	6
	-	Sales by division	8
	Breakdown by geographic	segment	9
		Breakdown by geographic segment	9
	-	Overseas sales	9
	Consolidated balance sheet	S	10
		Assets	10
	-	Liabilities and net assets	11
	Consolidated statements of		12
	Capital expenditures and m		13
		Capital expenditures	13
	-	Depreciation and amortization	13
	-	Lease expenses	13
	-	Number of employees	13
	Affiliated companies		14
	Timilated companies	Santen group	14
	-	Consolidated subsidiaries	14
eference information			16
	Research & development		16
		Pipeline of prescription pharmaceuticals(Clinical studies)	16
	-	Pipeline of prescription pharmaceuticals	
		(In preparation for clinical trials)	17
	-	License out	17
	-	Changes from July 31, 2007	17
	Pharmaceutical market in J	- · · ·	18
		Revision of National Health Insurance (NHI) drug prices	18
		Major healthcare reforms	18
	-	•	18
	-	Market shares	
	Stock information	Market shares by therapeutic area - prescription ophthalmics	19
	Stock information	Charle and a	20
	-	Stock price	20
	-	Major shareholders	20
	-	Stock option	20
		Extinguishment of Treasury stock	20
		Breakdown of shareholding by number of shares	21
			21
	News releases	Breakdown of shareholding by number of shareholders	21 22

# **Financial highlights**

## [Consolidated]

Financial summary

Financial summary							(Millic	ons of yen)
Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007	% Change	3/2008 Forecast	% Change
Net sales	49,785	98,397	51,380	100,485	51,942	1.1	103,300	2.8
Operating income	12,081	20,995	12,105	20,412	10,668	-11.9	20,500	0.4
Ordinary income	12,302	21,507	12,247	20,843	10,971	-10.4	21,200	1.7
Net income	7,100	13,022	7,747	13,147	6,918	-10.7	13,700	4.2
Dividends per share (yen)	25	60	30	65	40	-	80	-
DOE (%)	3.8	4.4	4.2	4.4	5.3	-	-	-

Balance sheets summary					(Millio	ons of yen)
Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007	% Change
Total assets	145,563	150,458	154,205	159,098	160,797	4.3
Net assets	113,576	118,637	124,804	128,645	131,827	5.6
Interest-bearing debts	6,748	5,614	5,530	5,446	5,362	-3.0

## Financial indexes

Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007	% Change	3/2008 Forecast	% Change
EPS (yen)	81.96	150.26	89.34	151.58	79.72	-10.8	157.74	4.1
BPS(yen)	1,310.69	1,368.27	1,438.24	1,481.83	1,517.43	5.5	-	-
Debt equity ratio (times)	0.06	0.05	0.04	0.04	0.04	-	-	-
PER (times)	17.9	18.8	16.8	20.0	18.2	-	-	-
PBR (times)	2.24	2.07	2.09	2.04	1.89	-	-	-
ROE (%)	12.8	11.5	12.7	10.6	10.6	-	-	-
ROA(%)	9.9	9.0	10.2	8.5	8.7	-	-	-
* Free cash flows (millions of yen)	10,140	18,772	4,097	11,404	5,152	25.8	-	-
* EBITDA (millions of yen)	13,627	25,258	14,831	25,890	13,233	-10.8	-	-

\*Free cash flows = (Cash flows from operating activities) - (Capital expenditures)

Not adjusting increase/decrease in trade receivables for fiscal years ending on holidays.

\*EBITDA = (Income before income taxes) + (Interest expense) + (Depreciation and amortization)

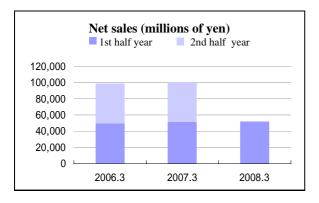
## Other figures

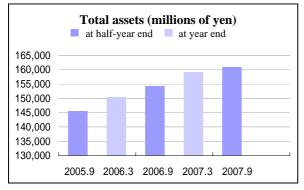
Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007	% Change	3/2008 Forecast	% Change
R&D expenses (millions of yen)	5,971	13,971	6,332	13,663	6,355	0.4	13,800	1.0
Capital expenditures (millions of yen)	753	1,420	1,558	2,716	1,764	13.2	3,730	37.3
Depreciation and amortization (millions of yen)	1,642	3,343	1,545	3,295	1,631	5.6	3,500	6.2
Number of employees	2,356	2,312	2,361	2,409	2,508	-	-	-

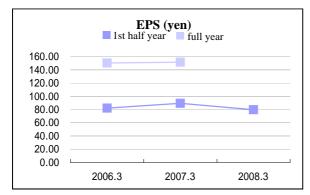
\*Forecasts in this report are based on the currently available information. Actual results may differ materially depending on a number of factors including adverse economic conditions etc.

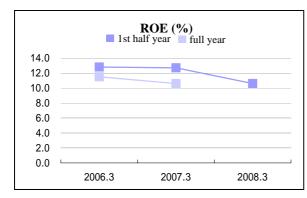


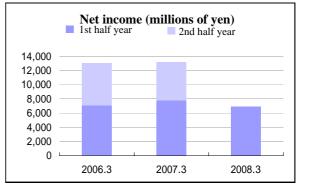
## Consolidated Financial summary (Graph)

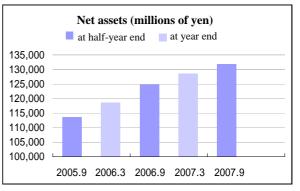


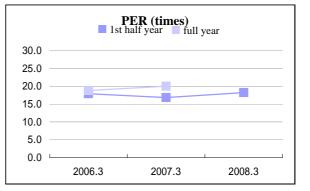


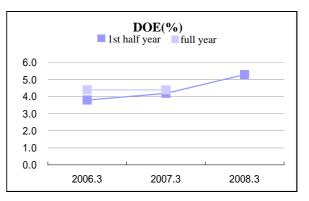












## Consolidated Information Consolidated income statements

					(M	illions of yen)
Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007	Change over previous half year (%)
Net sales	49,785	98,397	51,380	100,485	51,942	1.1
Cost of sales	17,449	34,534	18,080	35,483	18,310	1.3
(Percentage of net sales)	35.0%	35.1%	35.2%	35.3%	35.2%	
Gross profit	32,336	63,863	33,300	65,001	33,632	1.0
(Percentage of net sales)	65.0%	64.9%	64.8%	64.7%	64.8%	
Selling, general and administrative expenses	20,254	42,868	21,194	44,589	22,963	8.3
(Percentage of net sales)	40.7%	43.6%	41.2%	44.4%	44.3%	
R&D expenses	5,971	13,971	6,332	13,663	6,355	0.4
(Percentage of net sales)	12.0%	14.2%	12.3%	13.6%	12.2%	
Operating income	12,081	20,995	12,105	20,412	10,668	-11.9
(Percentage of net sales)	24.3%	21.3%	23.6%	20.3%	20.5%	
Non-operating income	440	1,024	453	1,138	590	30.3
Non-operating expenses	219	511	311	707	287	-7.6
Ordinary income	12,302	21,507	12,247	20,843	10,971	-10.4
(Percentage of net sales)	24.7%	21.9%	23.8%	20.7%	21.1%	
Extraordinary gain	13	53	250	250	0	-100.0
Extraordinary loss	1,084	1,219	26	55	50	88.3
Income before income taxes	11,232	20,341	12,471	21,039	10,921	-12.4
(Percentage of net sales)	22.6%	20.7%	24.3%	20.9%	21.0%	
Income taxes - current	4,620	7,999	4,489	7,902	4,114	-8.4
Income taxes - deferred	-489	-679	234	-10	111	-147.4
Net income	7,100	13,022	7,747	13,147	6,918	-10.7
(Percentage of net sales)	14.3%	13.2%	15.1%	13.1%	13.3%	

## [Exchange rates]

					(Yen)
Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007
Exchange rate: US dollar	109.79	113.42	115.25	116.86	119.35
Euro	136.15	137.77	144.56	148.99	161.78

Major Change in net sales

(Prescription pharmaceuticals)

Domestic:

Sales for Corneal disease treatments increased steadily and for Anti-glaucoma increased slightly.

Meanwhile, sales for Anti-allergy and Anti-infective decreased due to the shrinking of the market and the competitive products.

As a result, sales for prescription ophthalmics increased by 72 million yen, or 0.2%, from the corresponding period of the previous year.

Sales for Anti-rheumatic drugs increased by 127 million yen, or 2.7%, from the corresponding period of the previous year due to the steady penetration to the market.

## **Overseas:**

The sales growth in Europe comes from the continuing diffusion promotion of provision of medical information and the fluctuation of foreign exchanges. Sales in sum total increased 633 million yen, or 10.2%, from the corresponding period of the previous year although decrease in net sales due to the fiercer competition in the U.S. etc.

## (OTC pharmaceuticals)

Sales increased by 47 million yen, or 1.7%, from the corresponding period of the previous year due to the continuing sales promotion from the previous term.

## [Other]

Sales decreased by 282 million yen, or 21.7%, from the corresponding period of the previous year due to the decrease in the contract manufacturing of Anti-infective otic pharmaceutical for the U.S.

Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007	previous half
						year (%)
Personnel expenses	5,553	11,195	5,733	12,197	6,591	15.0
Sales promotion expenses	1,651	3,662	1,772	3,944	1,993	12.5
Royalty expenses	1,089	2,058	1,186	2,203	1,147	-3.3
Advertising expenses	952	1,623	1,105	1,807	1,249	13.0
R&D expenses	5,971	13,971	6,332	13,663	6,355	0.4

## Major Non-operating income and expenses

Major Selling, general and administrative expenses

Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007	Change over previous half year (%)
Interest and dividend income	139	261	200	459	267	33.5
Interest expense	41	93	34	90	44	28.8
Amortization expenses of goodwill	163	330	173	357	31	-81.6

## Major Extraordinary gain and loss

Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007
Gain on sale of fixed assets	0	3	250	250	0
Loss on disposal of fixed assets	31	126	10	10	50

5

## (Millions of yen)

(Millions of yen)

(Millions of yen) Change over



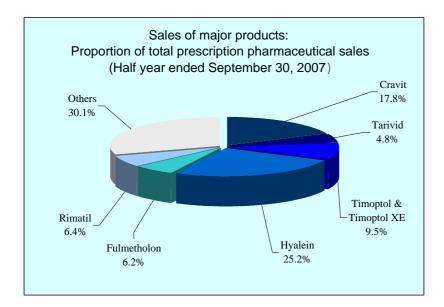
Santen

# Sales details

Sales of major prescription p	pharmaceuticals
-------------------------------	-----------------

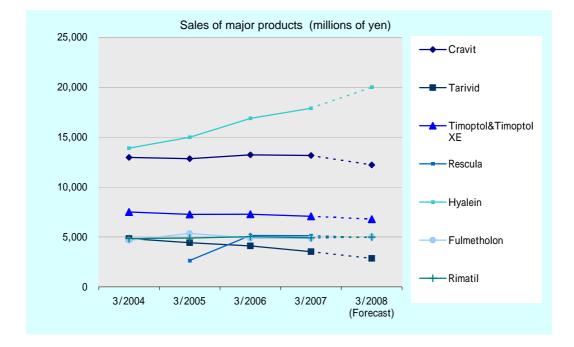
Therapeutic category	Generic name/formulation	Brand name	Region	Launched
	levofloxacin/ophthalmic solution	Cravit	Japan	Apr-00
Bacterial conjunctivitis	ofloxacin/ophthalmic solution	Tarivid	Japan	Sep-87
	timolol maleate/ophthalmic solution	Timoptol	Japan	Sep-81
Glaucoma	timotol maleate/ long-acting ophthalmic solution	Timoptol XE	Japan	Nov-99
-	bunazosin hydrochloride	Detantol	Japan	Sep-01
-	Isopropyl Unoprostone	Rescula	Japan	Oct-94
Allergy	levocabastine hydrochloride/ ophthalmic solution	Livostin	Japan	Jan-01
Corneal disease	sodium hyaluronate/ophthalmic solution	Hyalein	Japan	Jun-95
Inflammation	fluorometholone/ophthalmic solution	Flumetholon	Japan	Oct-75
Early-stage senile cataract	pirenoxine/ophthalmic solution	Kary Uni	Japan	Jul-92
Adjuvant for ophthalmic operations	sodium hyaluronate/ adjuvant for ophthalmic operations	Opegan Hi	Japan	Jan-95
Perfusate/lotion	oxiglutatione/ophthalmic perfusate and lotion	BSS PLUS	Japan	Jan-92
Rheumatoid arthritis	bucillamine/tablet	Rimatil	Japan	Sep-87
	salazosulfapyridine/enteric coated tablet	Azulfidine EN	Japan	Dec-95

Rescula:This product, which was launched in October 1994, is to be sold by Santen Pharmaceutical Co., Ltd in October 2004.





(Millions of yen)								
Brand name				r/year to	Half year			
)	% Change	3/2008 Forecast	% Change	9/2007	3/2007	9/2006	3/2006	9/2005
Cravit	-7.1	12,218	-5.0	6,868	13,155	7,227	13,227	7,082
Tarivid	-19.1	2,850	-10.2	1,828	3,524	2,037	4,100	2,325
Timoptol	-8.8	3,480	-4.9	1,877	3,816	1,975	4,210	2,190
Timoptol XE	1.1	3,293	8.2	1,747	3,258	1,615	3,072	1,546
Detantol	-0.2	2,283	3.1	1,194	2,288	1,158	2,226	1,132
Rescula	-3.7	4,937	-2.4	2,529	5,127	2,590	5,152	2,621
Livostin	-0.3	4,291	-11.1	1,472	4,305	1,656	3,984	1,478
Hyalein	11.8	20,002	6.8	9,640	17,891	9,022	16,879	8,387
Flumetholon	3.3	5,014	-3.1	2,390	4,854	2,466	4,879	2,446
kary Uni	1.2	3,507	6.7	1,878	3,465	1,760	3,341	1,703
Opegan Hi	11.9	3,177	14.9	1,632	2,839	1,421	2,746	1,402
BSS PLUS	-0.5	1,270	-1.4	649	1,277	658	1,316	676
Rimatil	1.5	4,986	-5.7	2,460	4,912	2,608	5,033	2,576
Azulfidine EN	6.8	4,152	6.6	2,087	3,889	1,957	3,717	1,883



\*Forecasts in this report are based on the currently available information. Actual results may differ materially depending on a number of factors including adverse economic conditions etc.

## Sales details

Sales by division (Million										
Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007	% Change	3/2008 Forecast			
Prescription pharmaceuticals	45,561	90,251	47,051	91,849	47,886	1.8	95,266			
Ophthalmic	40,832	80,922	42,036	82,152	42,870	2.0	85,043			
Anti-rheumatic drugs	4,588	9,041	4,863	9,379	4,883	0.4	9,900			
Other prescription pharmaceuticals	141	287	151	317	132	-12.7	322			
OTC pharmaceuticals	2,777	5,247	2,757	5,307	2,804	1.7	5,320			
Medical devices	332	638	271	537	232	-14.3	666			
Others	1,114	2,260	1,300	2,791	1,018	-21.7	2,046			
Total net sales	49,785	98,397	51,380	100,485	51,942	1.1	103,300			

## [Domestic]

(Millions of yen)

Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007	% Change	3/2008 Forecast
Prescription pharmaceuticals	40,584	80,308	40,873	80,743	41,076	0.5	82,818
Ophthalmic	35,966	71,215	36,061	71,272	36,133	0.2	72,805
Anti-rheumatic drugs	4,501	8,869	4,692	9,208	4,819	2.7	9,750
Other prescription pharmaceuticals	116	223	119	263	123	3.7	262
OTC pharmaceuticals	2,766	5,227	2,739	5,286	2,793	2.0	5,300
Medical devices	322	618	260	515	218	-16.2	611
Others	360	629	255	605	295	15.8	574
Total domestic sales	44,034	86,784	44,129	87,152	44,384	0.6	89,304
(Percentage of total net sales)	88.4%	88.2%	85.9%	86.7%	85.4%	-	86.5%

## [Overseas]

[Overseas]						(Milli	ons of yen)
Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007	% Change	3/2008 Forecast
Prescription pharmaceuticals	4,977	9,942	6,177	11,105	6,810	10.2	12,448
Ophthalmic	4,866	9,706	5,974	10,880	6,737	12.8	12,237
Anti-rheumatic drugs	86	172	170	170	64	-62.0	149
Other prescription pharmaceuticals	24	64	32	54	8	-72.7	60
OTC pharmaceuticals	10	20	17	20	10	-40.9	19
Medical devices	9	19	10	21	13	32.0	55
Others	753	1,631	1,045	2,185	723	-30.8	1,472
Total overseas sales	5,751	11,613	7,251	13,333	7,558	4.2	13,995
(Percentage of total net sales)	11.6%	11.8%	14.1%	13.3%	14.6%	-	13.5%

\*Forecasts in this report are based on the currently available information. Actual results may differ materially depending on a number of factors including adverse economic conditions etc.

## Breakdown by geographic segment



	Half year/year to	9/200	5	3/200	6	9/200	6	3/200	7	9/200'	7
lent		Million yen	%								
ss by segment	Japan	45,797	92.0	89,881	91.3	46,421	90.3	90,695	90.3	46,467	89.5
Net sales by graphic segn	Europe	3,782	7.6	8,155	8.3	4,622	9.0	9,186	9.1	5,101	9.8
Net sale geographic	Others	206	0.4	360	0.4	336	0.7	604	0.6	373	0.7
gec	Total	49,785	100.0	98,397	100.0	51,380	100.0	100,485	100.0	51,942	100.0
t 3	Japan	33,193		68,244		34,606		70,093		35,553	
ses b ment	Europe	4,350		9,192		4,895		10,234		5,598	
xpen seg	Others	1,843		3,927		1,845		3,970		2,186	
ng ex phic	Total	39,388		81,364		41,347		84,298		43,339	
Operating expenses by geographic segment	Corporate and eliminations	-1,684		-3,961		-2,072		-4,225		-2,065	
0	Consolidated total	37,703		77,402		39,275		80,073		41,273	
~ ++	Japan	13,054		22,623		12,458		21,768		11,622	
icome by segment	Europe	275		951		600		979		458	
ncon segi	Others	-237		-708		-257		-754		-361	
ng i phic	Total	13,092		22,866		12,801		21,993		11,719	
Operating income by geographic segment	Corporate and eliminations	-1,010		-1,871		-695		-1,580		-1,050	
-	Consolidated total	12,081		20,995		12,105		20,412		10,668	

### Breakdown by geographic segment

Europe: Finland, Germany and Sweden

Others: U.S.A., China, Korea and Taiwan

Note: Sales of prescription ophthalmics in the U.S.A. are included in sales in Europe.

## Overseas sales

Half year/year to	9/2005 3/2006		9/200	6	3/200	7	9/2007			
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Europe	3,045	52.9	6,089	52.4	3,379	46.6	6,916	51.9	4,229	56.0
North America	695	12.1	1,915	16.5	1,193	16.5	2,128	16.0	820	10.8
Asia	-	-	-	-	-	-	-	-	2,507	33.2
Others*	2,009	35.0	3,608	31.1	2,678	36.9	4,287	32.1	-	-
Total	5,751	100.0	11,613	100.0	7,251	100.0	13,333	100.0	7,558	100.0

Europe: Finland, Russia, Sweden, Germany and Norway

North America: U.S.A. and Canada

Asia: Korea, China, Vietnam and Taiwan

Others: Australia etc.

\*Others in the past fiscal year include the sales amount to the Asian region.

**Note:** Overseas sales represent sales generated in countries or regions other than Japan by Santen Pharmaceutical Co., Ltd. and its subsidiaries.

## Consolidated balance sheets

#### Assets

Current assets   89,348   61.4   93,892   62.4   97,913   63.5   100,820   63.4   103,335   64.3     Cash and deposits   30,221   34,583   32,777   34,295   35,034   36,416   36,416   36,357   36,416   3	At half-year/year end	9/200	5	3/200	6	9/200	6	3/200	7	9/200	7
Cash and deposits Notes and accounts receivable-trade   30,221   34,583   32,777   34,295   37,158     Marketable securities   10,388   11,201   15,206   16,914   15,410     Inventories   9,293   9,837   8,821   10,357   10,021     Deferred tax assets   1,608   1,651   1,514   1,625   1,623     Other current assets   2,469   2,196   2,066   2,593   2,805     Allowance for doubful receivables   4   -1   -0   -0   -0     Fixed assets   56,214   38.6   56,552   37.6   56,270   36.5   58,228   36.6   57,213   35.4     Buildings and structures   17,782   17,119   16,544   16,063   15,596   15,596     Machinery, equipment and vehicles   1,989   1,916   1,958   1,817   2,181     Land   9,062   9,063   8,839   8,842   8,838   346     Godwill   859   711   564   385   346		Million yen		Million yen		Million yen	Propor- tion (%)	Million yen		Million yen	Propor- tion (%)
Notes and accounts receivable-trade   35,371   34,423   37,527   35,034   36,416     Marketable securities   10,388   11,201   15,206   16,914   15,410     Inventories   9,293   9,837   8,821   10,357   10,021     Deferred tax assets   1,608   1,651   1,514   1,625   1,623     Other current assets   2,469   2,196   2,066   2,593   2,805     Allowance for doubful receivables   4   -1   -0   -0   -0     Fixed assets   31,179   21.4   30,395   20.2   30,579   19.8   30,485   19.2     Buildings and structures   17,782   17,119   16,544   16,063   15,596     Buildings and structures   12,023   2,021   1,958   1,817   2,181     Land   9,062   9,063   8,839   8,842   8,838     Construction in progress   321   274   1,272   1,806   2,311     Other tangibles   1,024   1	Current assets	89,348	61.4	93,892	62.4	97,913	63.5	100,820	63.4	103,435	64.3
receivable-trade 35,371 34,423 37,527 35,034 36,416   Marketable securities 10,388 11,201 15,206 16,914 15,410   Inventories 9,293 9,837 8,821 10,357 10,021   Deferred tax assets 1,608 1,651 1,514 1,625 1,623   Other current assets 2,469 2,196 2,066 2,593 2,805   Allowance for doubtful receivables -4 -1 -0 -0 -0 -0   Fixed assets 56,214 38,6 56,552 37,6 56,270 36,5 58,228 36,6 57,213 35,4   Buildings and structures 17,782 17,119 16,544 16,063 15,596   Machinery, equipment and vehicles 2,023 2,021 1,958 1,817 2,181   Land 9,062 9,063 8,839 8,842 8,838 346   Other tangible assets 2,959 2,0 2,951 2,0 2,787 1.8 2,771 1.7 2,460 1.5   Intangible assets <td>Cash and deposits</td> <td>30,221</td> <td></td> <td>34,583</td> <td></td> <td>32,777</td> <td></td> <td>34,295</td> <td></td> <td>37,158</td> <td></td>	Cash and deposits	30,221		34,583		32,777		34,295		37,158	
Inventories   9,293   9,837   8,821   10,357   10,021     Deferred tax assets   1,608   1,651   1,514   1,625   1,623     Other current assets   2,469   2,196   2,066   2,593   2,805     Allowance for doubtful receivables   -   -0   -0   -0   -0     Fixed assets   31,179   21.4   30,395   20.2   30,579   19.8   30,485   19.2   30,748   19.1     Buildings and structures   17,782   17,119   16,544   16,063   15,596   15,596     Machinery, equipment and vehicles   2,023   2,021   1,958   1,817   2,181   2,181     Land   9,062   9,063   8,839   8,842   8,838   2,311     Other tangibles   1,929   1,916   1,964   1,955   1,820   1,820     Intangible assets   2,959   2,0   2,951   2,0   2,787   1.8   2,771   1.7   2,460   1.5     Goodwill </td <td></td> <td>35,371</td> <td></td> <td>34,423</td> <td></td> <td>37,527</td> <td></td> <td>35,034</td> <td></td> <td>36,416</td> <td></td>		35,371		34,423		37,527		35,034		36,416	
Deferred tax assets   1,608   1,651   1,514   1,625   1,623   2,805     Allowance for doubtful receivables   -4   -1   -0   <	Marketable securities	10,388						16,914		15,410	
Other current assets Allowance for doubtful receivables   2,469   2,196   2,066   2,593   2,805     Fixed assets   56,214   38,6   56,552   37,6   56,270   36,5   58,228   36,6   57,213   35,6     Tangible assets   31,179   21,4   30,395   20.2   30,579   19.8   30,485   19.2   30,748   19.1     Buildings and structures Machinery, equipment and vehicles   2,023   2,021   1,958   1,817   2,181   30,348   19.2   30,748   19.1     Land   9,062   9,063   8,839   8,842   8,838   2,311   2,181   30,485   1,817   2,181   30,485   3,839   3,842   3,838   3,839   3,842   3,838   3,838   3,839   3,842   3,838   3,839   3,845   1,817   2,181   3,466   1,53   3,466   3,855   1,820   3,466   3,855   3,466   3,455   3,46   3,456   3,466   3,456   3,466   3,466   3,466	Inventories	9,293		9,837		8,821		10,357		10,021	
Allowance for doubtful receivables -4 -1 -0 -0 -0 -0 -0   Fixed assets 56,214 38.6 56,552 37.6 56,270 36.5 58,228 36.6 57,213 35.6   Tangible assets 31,179 21.4 30,395 20.2 30,579 19.8 30,485 19.2 30,748 19.1   Buildings and structures 17,782 17,119 16,544 16,063 15,596 15,596 15,596 15,596 15,596 15,596 15,596 15,596 15,596 15,596 15,596 15,596 15,596 15,596 15,596 15,596 15,596 15,596 18,817 2,181 15,596 15,596 15,596 18,817 2,181 15,596 15,596 18,20 11,919 16,544 16,063 15,596 15,311 1,772 1,806 2,311 1,800 1,817 2,181 1,820 1,817 1,820 1,817 1,820 1,810 1,820 1,810 1,810 1,810 1,810 1,810 1,810 1,810 1,810 1,810	Deferred tax assets	1,608		1,651		1,514		1,625		1,623	
receivables -4 -1 -0 -0 -0 -0 -0   Fixed assets 56,214 38.6 56,552 37.6 56,270 36.5 58,228 36.6 57,213 35.4   Tangible assets 31,179 21.4 30,395 20.2 30,579 19.8 30,485 19.2 30,748 19.1   Buildings and structures 17,782 17,119 16,544 16,063 15,596 15,596 15,596 15,596 15,596 15,596 15,596 15,596 16,544 16,063 15,596 15,596 16,544 16,063 15,596 15,596 16,544 16,063 15,596 16,555 18,20 10,958 1,817 2,181 10,958 1,817 2,181 11,958 1,817 2,181 11,958 18,17 2,181 11,958 11,955 1,820 11,958 1,916 1,955 1,820 1,820 1,820 1,820 1,820 1,820 1,820 1,820 1,660 1,613 346 1,613 346 1,613 346 1,613 346 1,6	Other current assets	2,469		2,196		2,066		2,593		2,805	
Tangible assets 31,179 21.4 30,395 20.2 30,579 19.8 30,485 19.2 30,748 19.1   Buildings and structures 17,782 17,119 16,544 16,063 15,596 15,596   Machinery, equipment and vehicles 2,023 2,021 1,958 1,817 2,181   Land 9,062 9,063 8,839 8,842 8,838 2,311   Other tangibles 1,989 1,916 1,964 1,955 1,820   Intangible assets 2,959 2.0 2,951 2.0 2,787 1.8 2,771 1.7 2,460 1.5   Goodwill 859 711 564 385 346 346 1613 300   Investments and other assets 1,075 1,204 1,279 726 500 200 20,425 203 203 204,024 150   Deferred tax assets 960 379 - - 203 3,374 3,374 24,004 150   Deferred assets 5,377 5,109 4,504 3,951		-4		-1		-0		-0		-0	
Buildings and structures 17,782 17,119 16,544 16,063 15,596   Machinery, equipment 2,023 2,021 1,958 1,817 2,181   Land 9,062 9,063 8,839 8,842 8,838   Construction in progress 321 274 1,272 1,806 2,311   Other tangibles 1,989 1,916 1,964 1,955 1,820   Intangible assets 2,959 2.0 2,951 2.0 2,787 1.8 2,771 1.7   Goodwill 859 711 564 385 346 346 346   Software 1,024 1,035 943 1,660 1,613 500 1.613   Investments and other assets 15,737 17,715 18,398 21,019 20,425 203   Other assets 960 379 - - 203 3,374   Deferred assets 960 379 - - 203 3,374   Other assets 5,377 5,109 4,504 3,951 3,374 3,374 </td <td>Fixed assets</td> <td>56,214</td> <td>38.6</td> <td>56,552</td> <td>37.6</td> <td>56,270</td> <td>36.5</td> <td>58,228</td> <td>36.6</td> <td>57,213</td> <td>35.6</td>	Fixed assets	56,214	38.6	56,552	37.6	56,270	36.5	58,228	36.6	57,213	35.6
Machinery, equipment and vehicles 2,023 2,021 1,958 1,817 2,181   Land 9,062 9,063 8,839 8,842 8,838   Construction in progress 321 274 1,272 1,806 2,311   Other tangibles 1,989 1,916 1,964 1,955 1,820   Intangible assets 2,959 2.0 2,951 2.0 2,787 1.8 2,771 1.7   Goodwill 859 711 564 385 346 346   Software 1,024 1,035 943 1,660 1,613 500   Investments and other assets 22,075 15.2 23,205 15.4 22,903 14.9 24,971 15.7   Deferred tax assets 960 379 - - 203 203   Other assets 5,377 5,109 4,504 3,951 3,374 3,374	Tangible assets	31,179	21.4	30,395	20.2	30,579	19.8	30,485	19.2	30,748	19.1
and vehicles 2,023 2,021 1,938 1,817 2,181   Land 9,062 9,063 8,839 8,842 8,838   Construction in progress 321 274 1,272 1,806 2,311   Other tangibles 1,989 1,916 1,964 1,955 1,820   Intangible assets 2,959 2.0 2,951 2.0 2,787 1.8 2,771 1.7   Goodwill 859 711 564 385 346   Software 1,024 1,035 943 1,660 1,613   Other intangibles 1,075 1,204 1,279 726 500   Investments and other assets 22,075 15.2 23,205 15.4 22,903 14.9 24,971 15.7   Deferred tax assets 960 379 - - 203 3,374   Other assets 5,377 5,109 4,504 3,951 3,374	Buildings and structures	17,782		17,119		16,544		16,063		15,596	
Construction in progress Other tangibles 321 274 1,272 1,806 2,311 1,820   Intangible assets 2,959 2.0 2,951 2.0 2,787 1.8 2,771 1.7 2,460 1.5   Goodwill 859 711 564 385 346		2,023		2,021		1,958		1,817		2,181	
Other tangibles 1,989 1,916 1,964 1,955 1,820   Intangible assets 2,959 2.0 2,951 2.0 2,787 1.8 2,771 1.7 2,460 1.5   Goodwill 859 711 564 385 346 345 346 345 346 1,613 346 1,613 346 1,613 346 1,613 360 24,004 15,02 20,425 20,425 20,425 20,33 3,374 20,425 20,33 3,374 3,374 3,374 3,374 3,374	Land	9,062		9,063		8,839		8,842		8,838	
Intangible assets 2,959 2.0 2,951 2.0 2,787 1.8 2,771 1.7 2,460 1.5   Goodwill 859 711 564 385 346 360 346 360 346 360 346 360 346 360 346 360	Construction in progress	321		274		1,272		1,806		2,311	
Goodwill 859 711 564 385 346   Software 1,024 1,035 943 1,660 1,613   Other intangibles 1,075 1,204 1,279 726 500   Investments and other assets 22,075 15.2 23,205 15.4 22,903 14.9 24,971 15.7   Investment securities 15,737 17,715 18,398 21,019 20,425 20,425   Deferred tax assets 960 379 - - 203 3,374   Other assets 5,377 5,109 4,504 3,951 3,374 148 0,1	Other tangibles	1,989		1,916		1,964		1,955		1,820	
Software 1,024 1,035 943 1,660 1,613   Other intangibles 1,075 1,204 1,279 726 500   Investments and other assets 22,075 15.2 23,205 15.4 22,903 14.9 24,971 15.7 24,004 15.0   Investment securities 15,737 17,715 18,398 21,019 20,425 203   Deferred tax assets 960 379 - - 203 3,374   Other assets 5,377 5,109 4,504 3,951 3,374 3,374	Intangible assets	2,959	2.0	2,951	2.0	2,787	1.8	2,771	1.7	2,460	1.5
Other intangibles 1,075 1,204 1,279 726 500   Investments and other assets 22,075 15.2 23,205 15.4 22,903 14.9 24,971 15.7 24,004 15.0   Investment securities 15,737 17,715 18,398 21,019 20,425 203 203 203 203 203 203 203 203 203 203 203 203 203 203 203 203 23,374 203 203 203 23,374 203 203 23,374 203 23,374 203 23,374 203 23,374 203 23,374 203 23,374 203 23,374 203 23,374 24,504 3,951 3,374 203 23,374 24,504 24,504 3,951 3,374 24,504 24,504 24,504 3,951 3,374 24,504 24,504 24,504 24,504 24,504 24,504 24,504 24,504 24,504 24,504 24,504 24,504 24,504 24,504 24,504 24,504 24,504 24,504	Goodwill	859		711		564		385		346	
Investments and other assets 22,075 15.2 23,205 15.4 22,903 14.9 24,971 15.7 24,004 15.0   Investment securities 15,737 17,715 18,398 21,019 20,425 203 23,374 203 203 203 23,374 203 23,374 203 23,374 204 <td>Software</td> <td>1,024</td> <td></td> <td>1,035</td> <td></td> <td>943</td> <td></td> <td>1,660</td> <td></td> <td>1,613</td> <td></td>	Software	1,024		1,035		943		1,660		1,613	
Investment securities 15,737 17,715 18,398 21,019 20,425   Deferred tax assets 960 379 - - 203   Other assets 5,377 5,109 4,504 3,951 3,374   Deferred assets - - 13 0.0 21 0.0 50 0.0 148 0.1	Other intangibles	1,075		1,204		1,279		726		500	
Deferred tax assets 960 379 - - 203   Other assets 5,377 5,109 4,504 3,951 3,374   Deferred assets - - 13 0.0 21 0.0 50 0.0 148 0.1	Investments and other assets	22,075	15.2	23,205	15.4	22,903	14.9	24,971	15.7	24,004	15.0
Other assets 5,377 5,109 4,504 3,951 3,374   Deferred assets - - 13 0.0 21 0.0 50 0.0 148 0.1	Investment securities	15,737		17,715		18,398		21,019		20,425	
Deferred assets   -   13   0.0   21   0.0   50   0.0   148   0.1	Deferred tax assets	960		379		-		-		203	
	Other assets	5,377		5,109		4,504		3,951		3,374	
	Deferred assets	_	-	12	0.0	- 21	0.0	50	0.0	149	0.1
	Total assets	145 5(2	100.0								

Major changes at September 30, 2007 from March 31, 2007

Cash and deposits :Due to the increase in Income before income taxes and the proceeds from redemption of<br/>marketable secrities.Notes and accounts<br/>receivable-trade :Due to the increase of Net sales in the 2nd quarter of 2007 compared to the 4th quarter of 2006.Marketable securities :Due to the redemption of marketable secrities of 1,000 million yen.



### Liabilities and net assets

Half year/year to	9/200	5	3/200	6	9/200	6	3/200	7	9/200	7
	Million yen	Propor- tion (%)								
Current liabilities	23,205	16.0	24,110	16.0	21,609	14.0	22,369	14.0	26,124	16.2
Notes and accounts payable	5,238		5,630		5,038		6,089		4,906	
-trade	5,250		5,050		5,050		0,007		1,500	
Current portion of long-term debt	768		168		168		168		5,168	
Other payables	8,715		9,308		8,395		8,572		8,224	
Income taxes payable	4,729		4,946		4,590		3,917		4,217	
Reserve for bonuses	2,301		2,483		2,184		2,477		2,425	
Other reserves	112		2,405		73		67		103	
Other current liabilities	1,338		1,491		1,159		7,077		1,077	
Suler current natimites	1,550		1,491		1,159		1,011		1,077	
Noncurrent liabilities	8,781	6.0	7,710	5.1	7,791	5.1	8,084	5.1	2,846	1.8
Long-term debt	5,980		5,446		5,362		5,278		194	
Other payables -long-term	368		381		116		131		-	
Retirement and severance	1,763		1,243		1,307		1,405		1,632	
benefits for employee	1,705		1,245		1,507		1,405		1,052	
Retirement and severance	452		160		504		512		470	
benefits for directors and auditors	453		462		504		513		478	
Deffered tax liabilities	21		20		177		426		18	
Other liabilities	194		155		322		329		523	
	-, -									
Total liabilities	31,986	22.0	31,820	21.1	29,401	19.1	30,453	19.1	28,970	18.0
Shareholders' equity	113,538	78.0	117,377	78.0	122,133	79.2	124,997	78.6	128,909	80.2
Common stock	6,272	4.3	6,319	4.2	6,343	4.1	6,382	4.0	6,401	4.0
Capital surplus reserves	6,967	4.8	7,014	4.7	7,038	4.6	7,077	4.5	7,097	4.4
Retained earnings	100,378	69.0	104,133	69.2	108,846	70.6	111,645	70.2	115,526	71.9
Treasury stock at cost	-79	-0.1	-90	-0.1	-94	-0.1	-106	-0.1	-115	-0.1
Valuation and translation										
adjustments	38	0.0	1,260	0.9	2,611	1.7	3,587	2.3	2,797	1.7
Unrealized gains on	0.000	2.0	2 005	0.7	1 ( 1 )	2.0	5 000	2.2	4 470	0.7
securities, net of taxes	2,922	2.0	3,995	2.7	4,643	3.0	5,202	3.3	4,470	2.7
Unrealized gains on hedging	-	-	-	-	-1	0.0	3	0.0	0	0.0
derivatives, net of taxes					1	0.0	5	5.0	Ū	0.0
Foreign currency translation adjustments	-2,883	-2.0	-2,735	-1.8	-2,030	-1.3	-1,618	-1.0	-1,674	-1.0
Stock subscription rights	_	_	_	-	59	0.0	59	0.0	119	0.1
Stock subscription rights	-	-	-	-		0.0		0.0	117	0.1
Total net aseets	113,576	78.0	118,637	78.9	124,804	80.9	128,645	80.9	131,827	82.0
Total liabilities and net										
aseets	145,563	100.0	150,458	100.0	154,205	100.0	159,098	100.0	160,797	100.0

Major changes at September 30, 2007 from March 31, 2007

Notes and accounts payable- Due to the decrease in purchase of merchandises mainly. trade :

Current portion of long-temTransfer from Long-term debt of Noncurrent liabilities because the Syndicate loan(5,000 milliondebt :yen) is planned to be repaied in September,2008.

# Consolidated statements of cash flows

				(Mil	lions of yen)
Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007
I. Cash flows from operating activities:					
Income before income taxes	11,232	20,341	12,471	21,039	10,921
Depreciation and amortization	2,354	4,824	2,323	4,761	2,267
Loss on impairment of fixed assets	909	909	-	-	-
Increase/decrease in retirement and severance benefits	308	-212	63	160	228
Interest and dividend income	-139	-261	-200	-459	-267
Interest expense	41	93	34	90	44
Increase/decrease in trade receivables	347	1,407	-2,904	-414	-1,387
Increase/decrease in inventories	514	-18	1,125	-356	335
Increase/decrease in trade accounts payable	-879	-495	-629	400	-1,199
Other, net	-359	625	-1,746	-1,717	-208
Subtotal	14,328	27,213	10,537	23,504	10,734
Interest and dividend income received	133	265	199	460	271
Interest expense paid	-42	-95	-34	-91	-44
Income taxes paid	-3,320	-6,507	-4,835	-8,914	-3,834
Net cash provided by operating activities	11,101	20,878	5,866	14,959	7,125
II. Cash flows from investing activities:					
Increase in fixed deposits	-407	-803	-263	-1.223	-506
Decrease in fixed deposits	279	1.041	107	553	1.159
Proceeds from sale of marketable securities	499	504	-	-	1,000
Payments for acquisition of fixed assets	-961	-2,106	-1,768	-3.555	-1,972
Proceeds from sale of fixed assets	0	29	599	600	6
Purchase of investment securities	-3	-57	-596	-2.208	-1.008
Proceeds from sale of investment securities	20	20	-	_,_ • •	382
Other, net	1	41	-10	-13	0
Net cash provided by investing activities	-571	-1,330	-1,932	-5,845	-938
III. Cash flows from financing activities:					
Repayment of long-term debt	-134	-1,268	-84	-168	-84
Dividens paid	-1.54	-1,208	-34	-5,632	-3,036
Other, net	-2,394	-4,739	-3,031	-5,052	-3,030
Net cash provided by financing activities	-2,684	-5,900	-3,072	-5,691	-3,089
IV. Effect of exchange rate changes on cash			,		
and cash equivalents	22	75	176	313	-59
V. Net increase/decrease in cash and cash equivalents	7,867	13,723	1,037	3,736	3,037
VI. Cash and cash equivalent at beginning of year	32,380	32,380	46,104	46,104	49,841
. Cash and cash equivalent at end of year	40,248	46,104	47,142	49,841	52,878
	-,	-,	,		,

## Capital expenditures and number of employees



Capital expenditures					(N	fillions of yen)
Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007	3/2008 Forecast
Consolidated	753	1,420	1,558	2,716	1,764	3,730

Note: Includes investment in manufacturing facilities to be spent on a lease contract basis.

[Major items]

- Plant construction in Santen Pharmaceutical (China) Co., Ltd.

- Replacing of production facilities and machinery for reseach and development

## Depreciation and amortization

Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007	3/2008 Forecast
Manufacturing cost	751	1,546	716	1,494	789	1,800
Selling, general and administrative expenses	349	626	284	576	334	500
R&D expenses	534	1,157	538	1,212	507	1,070
Others	6	12	6	12	0	140
Consolidated total	1,642	3,343	1,545	3,295	1,631	3,500

Lease expenses

(Millions of yen)

(Millions of yen)

Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007	3/2008 Forecast
Consolidated	546	1,104	530	1,064	525	970
Manufacturing cost	488	994	468	936	465	920

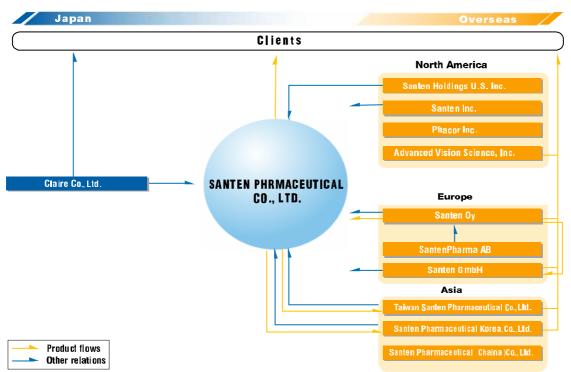
## Number of employees

At half-year/year end	9/2005	3/2006	9/2006	3/2007	9/2007
Consolidated	2,356	2,312	2,361	2,409	2,508
Sales division	796	785	822	853	914
Production division	826	787	752	754	800
R&D division	472	483	528	533	520
Corporate or back-office division	262	257	259	269	274

\*Forecasts in this report are based on the currently available information. Actual results may differ materially depending on a number of factors including adverse economic conditions etc.

## Affiliated companies

Santen group



# Consolidated subsidiaries [Domestic]

Claire Co., Ltd.										
Main business	Cleaning of antidust and steril	aning of antidust and sterilized clothing								
Location	Shiga, Japan	Paid-in capital	90 million yen	Equity owned	100%					



[Overseas]					
Santen Holdings	U.S. Inc.				
Main business	Holding company for North A	merican business	ses and business development		
Location	California, U.S.A.	Paid-in capital	24,784 thousand US\$	Equity owned	100%
Santen Inc.					
Main business	Clinical development of pharm	naceuticals			
Location	California, U.S.A.	Paid-in capital	8,765 thousand US\$	Equity owned	100%*
Phacor Inc.					
Main business	-				
Location	California, U.S.A.	Paid-in capital	10 thousand US\$	Equity owned	100%*
Advanced Vision	Science, Inc.				
Main business	Research and development of	medical devices			
Location	California, U.S.A.	Paid-in capital	10 thousand US\$	Equity owned	100%*
Santen Oy					
Main business	Development, production and	marketing of pha	rmacauticals		
Location	Tampere, Finland	Paid-in capital	20,000 thousand euros	Equity owned	100%
Location	Tampere, Timana	i ald-ili capital	20,000 mousand curos	Equity owned	10070
SantenPharma Al	В				
Principal activities	Marketing support of pharmac	ceuticals			
Location	Stockholm, Sweden	Paid-in capital	500 thousand S.KR	Equity owned	100%
Santen GmbH					
Main business	Marketing of pharmaceuticals	and business dev	relopment		
Location	Germaring, Germany	Paid-in capital	25 thousand euros	Equity owned	100%
Santen Pharmace	eutical (China) Co., Ltd.				
Main business					
Location	Suzhou,China	Paid-in capital	2,300 million yen	Equity owned	100%
Taiwan Cantan D	narmaceutical Co., Ltd.				
Main business	Import and marketing of pharr	magnuticala			
Recurring income	· · ·	Paid-in capital	42,000 thousand Taiwan dollars	Equity owned	100%
6	• '				
Santen Pharmace	eutical Korea, Co., Ltd.				
Main business	Import and marketing of pharm	naceuticals			
Location	Seoul, Korea	Paid-in capital	1,500,000 thousand won	Equity owned	100%

\* Indirect investment through Santen Holdings U.S. Inc.

## Reference information Research & development

## Pipeline of prescription pharmaceuticals (Clinical studies)

Generic name	Brand name/dev. code	Indication	Original/licensor	Region	Ph I Ph II	Ph III NDA Filed Approved Launche				
	Cravit			Japan		Apr-0				
Levofloxacin (0.5%)	Quixin	Bacterial conjunctivitis	Daiichi Sankyo	USA		Nov-0				
	Oftaquix			Europe		May-0				
Levofloxacin + prednisolone A	DE-094	Infectious keratitis	Daiichi Sankyo	USA						
Characteristics: Fluoroquinolone antibacterial agent. Levofloxacin + prednisolone A is a combination treatment with steroids.										

	Generic name	Dev. code	Indication	Original/licensor	Region	Ph I	Ph II	Ph III	NDA Filed	Approved	Launched
	Tafluprost		Clauserre/		Japan				Jul-06		
		DE-085	Glaucoma/ Ocular hypertension	Co-development with Asahi Glass	Europe				Apr-07		
			ocular hypertension	With Asahi Glass	USA						

Characteristics: Prostaglandin derivative treatment for glaucoma and ocular hypertension. In Japan, a comparison study demonstrated its non-inferiority to latanoprost and we filed for manufacturing and marketing approval for glaucoma and ocular hypertension. In Europe, applied for approval in April, 2007 based on the results of 1) the sub-analysis of the comparison study demonstrated its non-inferiority to latanoprost although it did not demonstrate its non-inferiority to latanoprost for the primary analysis, and 2) another comparison study demonstrated non-inferiority to timolol maleate ophthalmic solution. In the USA, we will decide our future development plan based on the study results and marketability.

Generic name	Dev. code	Indication	Original/licensor	Region	Ph I	Ph II	Ph III	NDA Filed	Approved	Launched
Diquafosol tetrasodium	DE-089	Corneal and conjunctival epithelial disorder associated with dry eye, etc.	Inspire Pharm.	Japan						
Characteristics: A treatment for corneal and conjunctival epithelial disorder mostly associated with dry eye, etc. that stimulates the ocular surface to secrete tear										
fluid and components. Expected to be used in combination with existing treatments.										

Generic name	Dev. code	Indication	Original/licensor	Region	Ph I	Ph II	Ph III	NDA Filed	Approved	Launched
Olmesartan	DE-092	Glaucoma/	Daiichi Sankyo	Japan	nilot	etudy				
Onnesanan	DL-032	Ocular hypertension	Danchi Gankyo	USA/Europe	pilot study					

Characteristics: The angiotensin II receptor antagonist. In Japan, Europe and the USA, the Phase II studies did not demonstrate clear dose-response, and therefore we decided to suspend clinical studies. We are now conducting the phase II pilot study in Europe with different formulation.

Generic name	Dev. code	Indication	Original/licensor	Region	Ph I	Ph II	Ph III	NDA Filed	Approved	Launched	
Lomerizine HCI	DE-090	Glaucoma	Nippon Organon	Japan							
Characteristics: A new type of oral glaucoma treatment studied for inhibiting the progression of visual field defects. The only calcium antagonist in development as											

a glaucoma treatment. Compared with NMDA receptor antagonists, fewer systemic side effects are expected, thus having excellent safety. Marketed by Nippon Organon as a migraine treatment.

Generic name	Dev. code	Indication	Original/licensor	Region	Ph I	Ph II	Ph III	NDA Filed	Approved	Launched
(Undetermined)	ed) DE-096	Rheumatoid arthritis	Original	Japan						
(Undetermined)		Diabetic Macular Edema	Onginai	Japan						
Characteristics: An oral TNF inhibitor. As a result of P2 in Japan, it was determined that formulation improvement would be necessary in order to improve and get										

more stable absorption of the	he study drug from t	he digestive tract; studies to imp	rove the oral formulatio	n is ongoin	g.				
Generic name	Dev code	Indication	Original/licensor	Region	Ph I	Ph II	Ph III NDA P	iled Approver	Launched

Oenene name	Dev. coue	mulcation	Onginal/licensor	rtegion					rippiorod	Edditioniou
Gefarnate	DE-099	Corneal and conjunctival epithelial disorder associated with dry eye, etc.	Original	Japan						
Characteristics: Treats cor	heal and conjunctive	al enithelial disorder mostly assoc	viated with dry eve by s	timulating	the secr	etion of	mucin a	nd accel	arating t	he

Characteristics: Treats corneal and conjunctival epithelial disorder mostly associated with dry eye, by stimulating the secretion of mucin and accelerating the corneal epithelial migration. Preservative-free eye ointment that can be used in combination with existing drugs.

Generic name (USA)	Dev. code	Indication	Original/in-licensor	Region	Ph I	Ph II	Ph III	NDA Filed	Approved	Launched		
Rivoglitazone	DE-101	Corneal and conjunctival epithelial disorder associated with dry eye, etc.	Daiichi Sankyo	USA								
Characteristics: It is expect	Characteristics: It is expected to show a potent effect on corneal and conjunctival epithelial disorder mostly associated with dry eye, etc. by directly acting on the											
corneal and conjunctival epithelial cells. It has an action mechanism which differs from any other existing treatment or drug candidate in development. The												
compound is currently under development by Daiichi Sankyo as an oral anti-diabetic drug in the USA.												

Generic name (USA)	Dev. code	Indication	Original/in-licensor	Region	Ph I	Ph II	Ph III	NDA Filed	Approved	Launched	
(Undetermined)	DE-102	Diabetic Macular Edema	Co-development with Oakwood (USA)	Japan	(Phase I / IIa)						
Characteristics: A steroid microsphere product for a sustained release injection. Animal studies demonstrated sustained efficacy when injected around the											

injected area. In order to produce sterile microsphere in commercial scale, we collaborate with Oakwood Laboratories (USA).

Generic name (USA)	Dev. code	Indication	Original/in-licensor	Region	Ph I	Ph II	Ph III	NDA Filed	Approved	Launched
(Undetermined)	DE-104	Glaucoma/ Ocular hypertension	Co-development with Ube Industries	USA						
Characteristics: A ROCK inhibitor co-development with Ube Industries for treatment of glaucoma and ocular hypertension which has a different action mechanism										
from other existing drugs. It is expected to show a strong IOP-reduction by promoting aqueous humor outflow by acting directly on trabecular meshwork cells.										

Generic name (USA)	Dev. code	Indication	Original/in-licensor	Region	Ph I	Ph II	Ph III	NDA Filed	Approved	Launched
(Undetermined)	DE-103	Allergic conjunctivitis	Ono Pharmaceutical	Japan						
Characteristics: A PDE4 (Phosphodiesterase type 4) inhibitor for allergic conjunctivitis which has a different action mechanism from the existing drugs. Expected										
to be effective for allergic conjunctivitis through its inhibitory effect against PDE4.										

## **Reference information** Research & development

## Pipeline of prescription pharmaceuticals (In preparation for clinical trials)

Generic name	Brand name	Indication	Original/in-licensor					
Bucillamine	Rimatil	Osteoarthritis (additional indication)	Original					
Characteristics: Shown to be effective on joint inflammation caused by osteoarthritis.								

## License out

Indication	Licensee	Status	in-licensor						
Rhoumatoid arthritis	Argonos	Phase I / IIa	Centocor						
1 antibody)									
Characteristics: Joint injection that induces apoptosis in diseased joints of rheumatoid arthritis patients. Bulk pharmaceutical									
ctual production scale has been e	stablished. Sar	iten granted the domestic de	evelopment rights to						
Argenes,Inc.The compound had been in-licensed from Centocor. In Japan and Europe, the clinical study has been started.									
Santen continues to hold the marketing rights in Japan and the overseas marketing and development rights.									
	Rheumatoid arthritis n that induces apoptosis in disea ctual production scale has been e had been in-licensed from Centoo	Rheumatoid arthritis   Argenes     n that induces apoptosis in diseased joints of rhe   ctual production scale has been established. Sar     had been in-licensed from Centocor. In Japan ar   centered	Rheumatoid arthritis   Argenes   Phase I / IIa     n that induces apoptosis in diseased joints of rheumatoid arthritis patients. B   Etual production scale has been established. Santen granted the domestic de had been in-licensed from Centocor. In Japan and Europe, the clinical study						

# Changes from July 31, 2007 [Progress]

[]			
Dev. code	Indication	Status change	Clinical trial, NDA filing, Launch Region
DE-103	Allergic conjunctivitis	In preparation for clinical trials to Phase I	Japan

## Pharmaceutical market in Japan

Revision of	Revision of National Health Insurance (NHI) drug prices													
	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	
Industry average	-	-6.8	-4.4	-9.7	-	-7.0	-	-6.3	-	-4.2	-	-6.7	-	
Ophthalmic drugs	-	-3.5	-1.8	-7.5	-	-6.2	-	-6.0	-	-2.7	-	-5.5	-	
Santen	-	-2.6	-1.3	-7.2	-	-5.7	-	-6.0	-	-3.2	-	-5.3	-	

(Compiled by Santen)

Revision of NHI drug prices:

In Japan, drug prices are generally revised every two years to reflect their market price. The drugs marketed at lower market prices will bear larger reduction margins at the revision.

## Major healthcare reforms

	1997	Enforcement of the Revised Health Insurance System Law Increased contribution for insured employees (10% to 20%) Revision of the Insurance Law for Seniors Contribution: 500 yen/day for out-patients (up to four times a month) and 1,000 yen/day for in-patients
	2001	Revision of the Insurance Law for Seniors Contribution: fixed rate of 10% for out-patients and in-patients
April	2002	Reimbursed consulting fee for physicians were reduced by 2.7% on average Revision of prescription fee (two points are added for every prescription of generic drugs)
October	2002	Increased contribution for seniors (fixed amount system was abolished for a uniform fixed rate system of 10% contribution)
April	2003	Increased contribution for insured employees (20% to 30%)
April	2006	Revision of the prescription form from the standpoint of attempting environmental considerations of the generic use promotion
October	2006	Increased contribution for seniors (from the age of 70) who have a certain amount of income (20% to 30%)

# Santen

#### Market shares

## (Billions of yen)

Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007
Prescription ophthalmics	41.5%	40.9%	40.9%	39.7%	39.9%
	107.0	213.1	105.7	214.4	107.5
Anti-rheumatic drugs	45.1%	45.2%	46.3%	46.3%	46.3%
	12.0	23.8	11.7	23.2	12.0

Notes: - On an NHI drug price basis.

- Lower figures indicate market size.

Copyright IMS Japan KK, 2007

- Anti-rheumatic drugs exclude immunosuppressants

Source: Santen analysis based on IMS data

Period: April 2005-Sept 2007; Unauthorized copy prohibited

and biologic agents.

## Market shares by therapeutic area - prescription ophthalmics

#### (Billions of yen)

Half year/year to	9/2005	3/2006	9/2006	3/2007	9/2007
Anti-glaucoma	23.4%	23.2%	22.3%	22.1%	21.3%
	39.7	79.0	39.9	79.9	41.3
Anti-infective	78.4%	78.3%	76.7%	76.1%	74.0%
	14.1	26.7	13.7	25.9	13.4
Anti-allergy	25.7%	24.8%	27.8%	24.3%	25.0%
	11.4	24.6	9.7	24.7	9.4
Agents for surgeries	42.8%	42.6%	42.9%	42.8%	43.2%
	7.2	14.4	7.1	14.1	7.5
Corneal disease treatments	80.7%	80.7%	79.5%	79.3%	78.9%
	12.5	25.5	13.1	26.4	14.0
Anti-cataract	59.6%	60.3%	61.9%	62.6%	65.4%
	3.3	6.5	3.2	6.3	3.1
Corticosteroids	52.8%	52.6%	51.6%	51.4%	51.5%
	5.8	11.2	5.5	10.8	5.2

Notes: - On an NHI drug price basis.

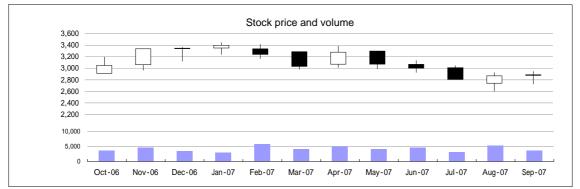
Copyright IMS Japan KK, 2007 Source: Santen analysis based on IMS data

- Lower figures indicate market size.

Period: April 2005-Sept 2007; Unauthorized copy prohibited

## Stock information

Stock price (	Stock price (Osaka Securities Exchange 1st market)											
	Oct-06	Nov-06	Dec-06	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07
Stock price:												
Open	2,910	3,060	3,340	3,350	3,340	3,290	3,070	3,300	3,070	3,010	2,740	2,890
High	3,200	3,340	3,370	3,450	3,420	3,290	3,390	3,300	3,140	3,050	2,930	2,950
Low	2,910	2,965	3,120	3,240	3,160	2,980	3,010	2,990	2,925	2,805	2,600	2,725
End of month	3,050	3,340	3,350	3,400	3,240	3,030	3,280	3,070	3,000	2,805	2,870	2,875
Volume	3,559	4,596	3,335	2,946	5,777	4,116	4,855	4,081	4,567	3,135	5,161	3,621



Major shareholders	As of September 30, 2007				
Name	Number of shares Held	Percentage of voting rights			
	Thousand shares	%			
Japan Trustee Service Bank, Ltd.	6,529	7.5			
Mita Sangyo Co., Ltd.	4,756	5.5			
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	4,296	4.9			
Japan master Trust and Banking Co., Ltd.	3,967	4.6			
Nippon Life Insurance Company	2,961	3.4			
Northern Trust CO. (AVFC) Sub-account American Clients	2,853	3.3			
The Silchester International Investors International Value Equity Trust	2,736	3.2			
The Tokio Marine and Nichido Fire Insurance Co., Ltd.	2,668	3.1			
Northern Trust CO. AVFC Re U.S. tax exempted Pension Funds	2,222	2.6			
Trust and Custody Services Bank, Ltd.	1,929	2.2			

### Stock option

At half-year/year end	3/2003	3/2004	3/2005	3/2006	3/2007	9/2007
Stock option balance (thousand shares)	335	472.6	504.3	541	569.6	644.9
Granted in June 1998 - 106 thousand shares at 1,540 yen/share	62	62	35	27	24	24
Granted in June 1999 - 66 thousand shares at 2,480 yen/share	66	66	66	57.3	48	44
Granted in June 2000 - 60 thousand shares at 2,705 yen/share	60	60	60	58	48.2	46.2
Granted in June 2001 - 55 thousand shares at 2,299 yen/share	55	55	55	42.6	38.6	38.6
Granted in June 2002 - 92 thousand shares at 1,326 yen/share	92	92	72.5	53.7	32.1	32.1
Granted in June 2003 - 137.6 thousand shares at 1,176 yen/share	-	137.6	137.6	95	72.9	58.4
Granted in June 2004 - 78.2 thousand shares at 1,743 yen/share	-	-	78.2	78.2	73.9	72.1
Granted in June 2005 - 129.2 thousand shares at 2,480 yen/share	-	-	-	129.2	129.2	127.5
Granted in June 2006 - 102.7 thousand shares at 2,715 yen/share	-	-	-	-	102.7	102.7
Granted in June 2007 - 99.3 thousand shares at 3,050 yen/share	-	-	-	-	-	99.3

### Extinguishment of Tresury stock

	3/2003	3/2004	3/2005	3/2006	3/2007	9/2007
An extinguished amount of money(millions of yen)	-	3,239	2,548	-	-	-
The number of the extinguished stocks(thousand stocks)	-	2,741	1,351	-	-	-

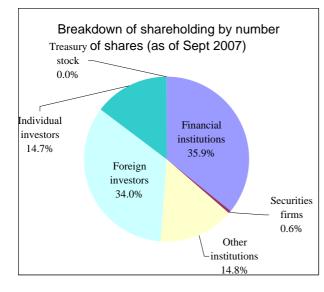


At half-year/year end	9/2005		3/2006		9/2006		3/2007		9/2007	
	Thousand	Propor-	Thousand	Propor-	Thousand	Propor-		Propor-		Propor-
	shares	tion (%)	shares	tion (%)	shares	tion (%)	shares	tion (%)	shares	tion (%)
Financial institutions	28,597	33.0	29,514	34.0	31,242	36.0	30,366	35.0	31,159	35.9
City & regional banks	4,655	5.4	4,659	5.4	4,646	5.3	4,628	5.3	4,702	5.4
Trust banks	15,790	18.2	16,577	19.1	18,561	21.4	17,049	19.6	17,068	19.7
(concerned in trust works)	13,290		14,039		16,049		14,538		14,594	
Life and non-life insurance	8,021	9.3	8,004	9.2	7,898	9.1	8,470	9.8	9,111	10.5
Other financial institutions	129	0.1	274	0.3	135	0.2	217	0.3	278	0.3
Securities firms	747	0.9	865	1.0	1,129	1.3	1,486	1.7	488	0.6
Other institutions	11,779	13.6	11,823	13.6	11,989	13.8	12,375	14.2	12,851	14.8
Foreign investors	33,259	38.4	31,519	36.3	30,085	34.7	31,024	35.7	29,514	34.0
Individual investors	12,271	14.1	12,985	15.0	12,286	14.1	11,521	13.3	12,784	14.7
Treasury Stock	41	0.0	45	0.1	46	0.1	50	0.1	53	0.0
Total	86,696	100.0	86,751	100.0	86,781	100.0	86,825	100.0	86,849	100.0

Breakdown of shareholding by number of shares

## Breakdown of shareholding by number of shareholders

At half-year/year end	9/2005		3/2006		9/2006		3/2007		9/2007	
	Number of	Propor-								
	shareholders	tion (%)								
Financial institutions	99	1.2	107	0.8	97	0.8	88	0.9	97	0.7
City & regional banks	10	0.1	10	0.1	8	0.1	7	0.1	10	0.1
Trust banks	51	0.6	52	0.4	49	0.4	44	0.4	37	0.3
Life and non-life insurance	28	0.4	32	0.2	27	0.2	26	0.3	34	0.2
Other financial institutions	10	0.1	13	0.1	13	0.1	11	0.1	16	0.1
Securities firms	28	0.3	31	0.2	27	0.2	37	0.4	42	0.3
Other institutions	178	2.1	236	1.7	214	1.8	133	1.3	172	1.4
Foreign investors	236	2.8	255	1.9	276	2.3	306	3.0	287	2.3
Individual investors	7,844	93.6	12,927	95.4	11,348	94.9	9,451	94.4	12,042	95.3
Treasury stock	1	0.0	1	0.0	1	0.0	1	0.0	1	0.0
Total	8,386	100.0	13,557	100.0	11,963	100.0	10,016	100.0	12,641	100.0





## News releases

## News releases during April 2007-September 2007

For details, please refer to our Web site (http://www.santen.co.jp/en/).

(Date) (Summary)

## 2007

## 2-Apr Santen to open its Shenyang Representative Office

Santen opened its Shenyang Representative Office in China on April 1, 2007. The new Shenyang office will serve the Northeastern China centering on Shenyang, enabling Santen to distribute its drug information and gather information on the medical needs accurately and timely in this region.

## 3-Apr Santen Oy submits Marketing Approval for Glaucoma and Ocular Hypertension Drug Candidate DE-085 (INN: Tafluprost)

Santen Oy, a wholly owned subsidiary in Finland, Tampere, submitted the marketing authorization application for glaucoma and ocular hypertension treatment DE-085 (INN: Tafluprost) to 13 countries in Europe on April 2, 2007 (Europe time). DE-085 is a prostaglandin drug candidate being studied for the reduction of the intraocular pressure in primary open angel glaucoma and ocular hypertension.

### 9-Apr Santen to launch OTC Eye Drop Sante Uruoi Contact a

Santen launched an artificial teat type OTC eye drop Sante Uruoi Contact a on April 19, 2007.Sante Uruoi Contact a moistens your contact lenses and relieves dryness and discomfort caused by contact lenses. Both increasing the moistness of the eyes, and being mild to the eyes are high needs among users.

# 8-May Introduction of Countermeasures to Large-scale Purchases of the Corporation's Shares (Takeover Defense Measures)

Santen's Board of Directors on May 8, 2007 determined the specific content of the Countermeasures to Large-scale Purchases of the Corporation's Shares (Takeover Defense Measures). The content was approved at the 95th Annual General Meeting of Shareholders held on June 26,2007.

## 10-May Santen to Issue Stock Acquisition Rights to the Directors

### Santen to Issue Stock Acquisition Rights to the Corporate Officers

Santen's Board of Directors on May 8, 2007 adopted a resolution to issue rights to subscribe for new shares as stock options without consideration to Santen directors and corporate officers. The resolution was approved at the 95th Annual General Meeting of Shareholders held on June 26,2007.

### 22-May Extension of Nara Research and Development Center

Santen's Board of Directors on May 22, 2007 determined that Santen would invest more in its laboratories at the Nara Research and Development Center (Ikoma City, Nara). Through the additional investment in R&D center, a Pharmaceutical development building and an Ancillary building will be constructed in order to integrate non-clinical functions and to secure space for R&D staff increase. This will enhance the changes to generate new drug candidates.

